

ANDRII HNATENKO

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☎ (713) 231-7358

📍 San Francisco, CA 94005

SKILLS

- Effective Communicator and Public Speaker
- Strategic Planning
- Marketing Tactics
- Reducing Costs
- Systems Organization
- Sales Growth
- Quick decision making in difficult situation

EDUCATION

Kyiv-Mohyla Business School
Kyiv, Ukraine

Diploma: Cross-Cultural Communication: Partners, Clients.

National University of Kyiv-Mohyla Academy
Kyiv, Ukraine

MBA

PROFESSIONAL SUMMARY

Hard-driving business leader offering skill in strategic business planning and team development. Skillfully recruit and train employees at all levels to meet customer and business demands. Articulate, forward-thinking and resourceful in meeting unique needs. Talented Owner with excellent marketing, customer service and facility oversight skills and more than 20 years of experience. Highly effective and comfortable working with people at all levels in organization.

WORK HISTORY

Adams Homes - Superintendent

Houston, TX • 01/2023 - 05/2023

- Reviewed plans and inspected ongoing construction to keep work in line with project goals.
- Managed complete construction process to maximize quality, cost-controls and efficiency.
- Resolved conflicts between staff and customers swiftly and professionally.
- Analyzed reports to identify areas of improvement and implement corrective action.

Medical Business - Owner

Kyiv, Ukraine • 02/2007 - 02/2022

- Company development strategies
- Delegation of powers
- Solution of non-standard information
- Clinic promotion
- Analyzation of market, work with partners such as medical laboratories, pharmaceutical companies, tv, radio and other...

Security Company - Partnership Manager

Kyiv, Ukraine • 02/2004 - 12/2008

- Searched for new clients.
- Promotion of company, search and signed contracts with new clients.
- Personnel management and business organization in new regions.

Real Estate - Self-employed

Kyiv, Ukraine • 08/2002 - 12/2008

- Proved successful working within tight deadlines and fast-paced atmosphere.
- Used critical thinking to break down problems, evaluate solutions and make decisions.
- Offered friendly and efficient service to customers, handled challenging situations with ease.